

SPORS ^{BIG} ^{PROFIT} BOOK FOR SALESMEN

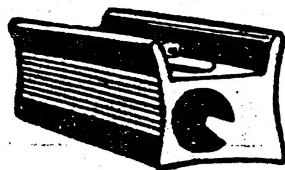


AND
COUPON WORKERS
SALES OPERATORS
CREW MANAGERS

SPORS IMPORTING Co.

EXPORTERS & WHOLESALERS
LE CENTER, MINN.

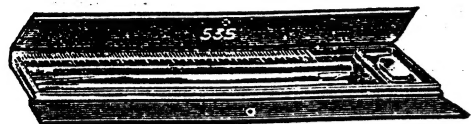
Dux Colored Pencil Sharpener



No. 281. Sharpens standard size pencils and will not break leads. Blade can be resharpened. Comes in attractive assorted colors. Convenient for pocket, home, school or office. Better than any other of its kind now on the market.

Suggested Selling Price, 15c.
Wholesale Sample..... **7c** Gross, \$7.95
Dozen, 72c

Pencil Box



No. 535. Contains two high grade pencils, pen holder, one ruler, one pen point and eraser. Comes in neat, strong case. Weight, each, 3 oz.

Suggested Selling Price, 15c.
Wholesale Sample **9c**
Box
Dozen, \$1.05 Gross, \$12.45

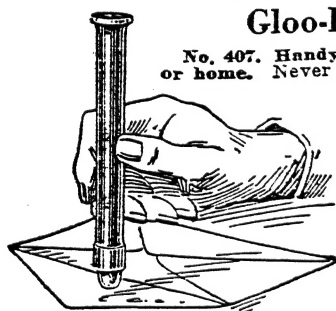
Colored Pencils



No. 336. Six color assortment, 4 1/2 inch crayon pencils. Packed 6 pencils in box. Weight, each, 2 oz.

Suggested Selling Price, 10c Per Box.
Wholesale Sample **8c**
Box
Dozen Boxes, 78c Gross Boxes, \$8.60

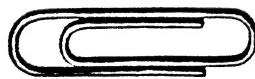
Gloo-Pen



No. 407. Handy for the desk or home. Never dries up and is refillable. Lasts for years. Can be worn like a fountain pen. Shipping wt., per doz., 1 lb.

Suggested Selling Price, 35c.
Wholesale Sample **12c**
Dozen, \$1.15 Gross, \$12.60

Gem Paper Clips



No. 473. Gem Steel Paper Clips. 1 1/4 inches long. 100 in a box, 1,000 in a carton. Weight, per box, 2 oz.

Suggested Selling Price, 10c Per Box.
Wholesale Sample **7c**
Box 10 Boxes, 45c

Letter Opener



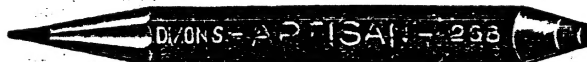
No. 70. Made of same material as our regular glass pointed pens. Handy for desk, either in home or office. Colors: green marble, red marble, brown marble, and other colors.

Suggested Selling Price, 15c.
Wholesale Sample **8c**
Dozen, 75c Gross, \$7.20

SPORS IMPORTING CO., Le Center, Minn.

PENCILS OF ALL KINDS AT ALL PRICES

PENNY PENCIL



No. 268. Round, polished cedar, inserted eraser. Weight, per dozen, 2 oz.
Wholesale Price **10c**
Dozen Gross, 98c

2 FOR 5c PENCILS



No. 318. Round, knurled effect, assorted colors. Weight, per dozen, 3 oz.
Wholesale Price **13c**
Dozen Gross, \$1.37



No. 2280. Hexagon, assorted colors. Weight, per dozen, 3 oz.
Wholesale Price **17c**
Dozen Gross, \$1.85

5c PENCILS



No. 200. A good 5c seller at a price that will allow you a good profit. Hexagon, assorted colors. Weight, per dozen, 3 oz.
Wholesale Price **25c**
Dozen Gross, \$2.25



No. 1386. Hexagon, yellow color with brass tip. Packed 6 dozen in display box. Comes in 2, 2 1/2, or 3 leads. Weight, per dozen, 3 1/2 oz.
Wholesale Price **42c**
Dozen Gross, \$4.45



No. 557. Hexagon, walnut finish, gilt top with blue band. Packed 6 dozen in display box. Weight, per dozen, 3 oz.
Wholesale Price **39c**
Dozen Gross, \$3.58

INDELIBLE PENCILS



No. 2096. Round, purple glossy finish. Medium lead. Weight, per dozen, 2 1/2 oz.
Suggested Selling Price, 5c.
Wholesale Price **38c**
Dozen Gross, \$3.58

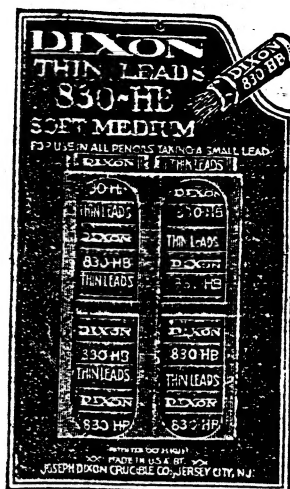
VENUS INDELIBLE COPYING PENCIL

No. 137. Round, purple glossy finish. Each pencil has long metal point protector and clip to fasten in pocket. Weight, per dozen, 5 oz.
Suggested Selling Price, 10c.
Wholesale Price **6c**
Dozen, 65c Sample Gross, \$7.45

JUMBO SIZE PENCIL



No. 1388. For anyone wanting a pencil with an extra large lead this pencil can't be beat. The lead is of a superior grade. It is also a very good pencil for use in drawing. One dozen on a card. Weight, per dozen, 7 oz.
Suggested Selling Price, 10c.
Wholesale Sample **8c**
Dozen, 72c Gross, \$7.80



No. S30. These leads are packed dozen boxes on a display card or 1 dozen boxes in a box. Formerly contained 12 leads in each box. NOW HAS 1 LEADS in each box, and no increase in price. Weight, per dozen boxes, 3 oz.
Suggested Selling Price, 5c a Box.
Wholesale Sample **34c**
Dozen Gross, \$3.5

Per Card of 2 Dozen, 66c Gross, \$3.5

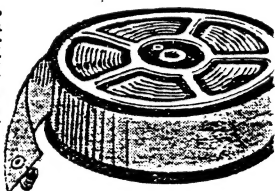
Rubber Erasers

No. 107. WILL FIT ANY STYLE PENCIL, either round or hexagon. Made of durable red rubber. 1 gross in a display box. Weight, per gross, 1 lb.
Suggested Selling Price, 1c.
Wholesale Price **8c**
Dozen Gross, \$5c



Superior Quality Typewrite Ribbons

No. 332. Extra high grade long wearing ribbon. Satisfaction guaranteed or your money back. When ordering mention name of your typewriter. We can furnish you with ribbons for the following makes of typewriters: L. C. Smith, 2 in.; Oliver, 7-16 in.; Remington, 2 in.; Royal, 1/2 in.; Underwood, 1/2 in.; Woodstock, 1/2 in. Colors: blue, black and purple. Weight, each, 2 oz.
Suggested Selling Price, 75c.
Wholesale Sample **35c**
Dozen, \$3.45 Gross, \$36.0



Won a World's Championship Using Our Typewriter Ribbon

I have always used your typewriter ribbons. Last September in Toronto, won the World's Accuracy Championship for Novices with your ribbon.
—WALTER CISEWSKI, Montreal, WI

Carbon Paper

No. 330. For making duplicate copies with typewriter, pencil, or pen at ink. Also excellent for transferring patterns for embroidery work. Color black only. Size of sheets, 8 1/2 x 11 inches.

WHOLESALE PRICES
= sheets **30c** | 100 sheets **95**

Thumb Tacks

No. 383. Thumb tacks: 36 in box. Weight, per doz. boxes, 7 oz.
Suggested Selling Price, 2 for 15c.
Wholesale Sample **20c**
Dozen Boxes **20c**
Per 100 Boxes, \$1.60

